

C-6648

Sub. Code

80716

M.B.A. DEGREE EXAMINATION, APRIL 2022

First Semester

Logistics and Shipping

BUSINESS COMMUNICATION

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. What is communication?
2. What is communication barriers?
3. What is demonstration?
4. What is Oral report?
5. Write any two principles of writing techniques.
6. What is written communication?
7. What is Business report?
8. What is writing report?
9. Define resume.
10. What is circular letter?

Part B

(5 × 5 = 25)

Answer **all** questions.

11. (a) Briefly explain about essential of good communication.

Or

- (b) Discuss about the 7Cs of communication.

12. (a) Explain about principles of effective oral communication.

Or

- (b) Discuss in detail about techniques of effective speech.

13. (a) Briefly discuss about the merits and demerits of written communication.

Or

- (b) Discuss about the types of electronic writing process.

14. (a) Explain about objectives of report.

Or

- (b) Discuss about the need for business letter.

15. (a) Briefly discuss about information technology for communication.

Or

- (b) Discuss about Concept of video conferencing.

Part C

(3 × 10 = 30)

Answer **all** questions.

16. (a) Discuss in detail barriers to communication in details.

Or

- (b) Explain about different types of business communication.

17. (a) Discuss about the drafting of business letter.

Or

- (b) Discuss in detail about Planning and layout of business letter.

18. (a) Briefly explain about limitation of these types of communication.

Or

- (b) Discuss in detail about kinds of reports.

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Sub. Code

80721

M.B.A DEGREE EXAMINATION, APRIL 2022.

Second Semester

Logistics and Shipping

FINANCIAL MANAGEMENT

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. Explain the objectives of financial management.
2. What do you know about capital expenditure?
3. What is meant by book-keeping?
4. What do you mean by credit note?
5. Explain the term working capital.
6. How do you calculate collection period?
7. What do you mean by master budget?
8. What do you know term loans?
9. What is cash flow statement? Why is it prepared?
10. What is NPV? List down its purposes.

Part B

(5 × 5 = 25)

Answer **all** questions.

11. (a) Describe the role of financial management in business.

Or

- (b) Distinguish between financial accounting and management accounting.

12. (a) How does trial balance differ from balance sheet?

Or

- (b) The cash flows of a project are as follows.

Years	Cash flow
0	(-1,00,000)
1	20,000
2	30,000
3	40,000
4	50,000
5	30,000

The cost of capital is 12 percent. Calculate the following:

- (i) Payback period
- (ii) Discounted payback period
- (iii) Net present value (NPV)
- (iv) Benefit cost ratio

13. (a) The following Trading and Profit and loss Account of fantasy Ltd. for the year 31-3-2000 is given below.

Particular	Rs.	Particular	Rs.
To opening stock	76,250	By Sales	5,00,000
To "Purchases	3,15,250	"Closing stock	98,500
To "Carriage and freight	2,000		
To "Wages	5,000		
To "Gross Profit b/d	2,00,000		
	5,98,500		5,98,500
To Administration expenses	1,01,000	By Gross profit b/d	
To "Selling and Dist. expenses	12,000	Non-Operating incomes:	2,00,000
To "Non-Operating expenses	2,000	To "Interest on securities	1,500
To "Financial expenses	7,000	To "Dividend on shares	3,750
To "Net profit c/d	84,000	To Profit on sale of shares	750
	2,06,000		2,06,000

Calculate:

- (i) Gross profit ratio
- (ii) Expenses ratio
- (iii) Operating ratio
- (iv) Stock turnover ratio
- (v) Operating profit ratio

Or

- (b) Prepare Cash Budget of a Company for April, May and June 2019 in a columnar form using the following information:

Month	Sales	Purchase	Wage	Exp.
Jan. (Actual)	80,000	45,000	20,000	5,000
Feb. (Actual)	80,000	40,000	18,000	6,000
March (Actual)	75,000	42,000	22,000	6,000
April Budget	90,000	50,000	24,000	6,000
May Budget	85,000	45,000	20,000	6,000
June Budget	80,000	35,000	18,000	5,000

You are further informed that:

- (i) 10% of purchase and 20% of Sale are for cash
- (ii) The average collection period of the Co. is 1/2 month and credit purchase is paid off regularly after one month
- (iii) Wages are paid half monthly and the rent of Rs.500 excluded in expense is paid monthly
- (iv) Cash and Bank Balance on April 1, was Rs.15,000 and the company wants to keep it on end of every month below this figure, the excess cash being put in fixed deposits.

14. (a) Explain the various sources of financing for business.

Or

- (b) Describe the determinants of project cost in a manufacturing firm.

15. (a) Discuss about the contribution of computers in accounting. Give example.

Or

- (b) X Co. Ltd. purchased a machine on 1st April, 2008 for Rs 1,60,000. On October 1, 2009 another machine was purchased for Rs 1,40,000. On October 1, 2010 the first machine was sold for Rs 1,20,000. On the same date, another machine was purchased for Rs 1,00,000. On October 1, 2011 the second machine was sold for Rs. 92,000. Rate of depreciation was 10% on original cost annually on 31st March. On 31st March, 2011 the method of charging depreciation was changed to diminishing balance method, the rate being 15%.

Prepare Machine Account for the years ending 31st March, 2009, 2010, 2011, and 2012.

Part C

(3 × 10 = 30)

Answer **all** questions.

16. (a) How the accounting concepts and conventions take place in a business? Explain

Or

(b) Discuss about the various subsidiary books used in financial management. Why it is essential for a business? Explain.

17. (a) Following is the trial balance of Brijesh. Prepare final accounts for the year ended on 31st March, 2018.

Particulars	Debit Rs.	Credit Rs.
Stock as on 01-04-2015	2,00,000	
Purchases and Sales	22,00,000	33,00,000
Returns	1,00,000	80,000
Carriage inwards	50,000	
Salaries	2,60,000	
Insurance	1,20,000	
Wages	80,000	
Bad debts	10,000	
Furniture	7,00,000	
Capital		7,50,000
Printing and stationery	80,000	
Cash at bank	3,15,000	
Petty cash	5,000	
Commission	10,000	
	<u>41,30,000</u>	<u>41,30,000</u>

Adjustments:

- (i) Stock on 31st March, 2016 was valued at Rs. 4,00,000.
- (ii) Depreciate furniture @ 10% pa.
- (iii) Insurance of Rs. 60,000 was paid in advance
- (iv) Commission receivable Rs. 50,000.

Or

(b) Prepare flexible budget for the following data available in a manufacturing company for a yearly period:

	Rs.
Fixed expenses:	
Wages and Salaries	9,50,000
Rent, Rate and Taxes	6,60,000
Depreciation	7,40,000
Sundry Admin Expenses	6,50,000
Semi Variable Expenses at 50% Capacity:	
Maintenance and Repairs	3,50,000
Indirect Labor	7,90,000
Sales Dept Salaries etc	3,80,000
Sundry Admin Salaries	2,80,000
Variable Expenses:	
Material	21,70,000
Labor	20,40,000
Other Expenses	<u>7,90,000</u>
Total	<u>98,00,000</u>

Assume that the fixed expenses remain constant for all levels of production, the semi-variable expenses remain constant between 45% and 65% capacity; increasing by 10% between 65 percent and 80 percent capacity; and by 20 percent between 80% and 100% capacity.

Sales at various levels are:

50%	Capacity	100
60%	Capacity	120
75%	Capacity	150
90%	Capacity	180
100%	Capacity	200
50%	Capacity	100

Prepare a Flexible Budget for the year and forecast the profit at 60%, 75%, 90% and 100% capacity.

18. (a) From the following Balance Sheets of Exe Ltd. make-out Cash Flow Statement:

Liabilities	2003 Rs.	2004 Rs.	Assets	2003 Rs.	2004 Rs.
Equity Share Capital	3,00,000	4,00,000	Goodwill	1,15,000	90,000
8% redeemable Preference Share Capital	1,50,000	1,00,000	Land and Building	2,00,000	1,70,000
			Plant	80,000	2,00,000
General Reserve	40,000	70,000	Debtors	1,60,000	2,00,000
Profit and Loss	30,000	48,000	Stock	77,000	1,09,000
Proposed Dividend	42,000	50,000	Bills Receivable	20,000	30,000
Creditors	55,000	83,000	Cash in hand	15,000	10,000
Bills Payable	20,000	16,000	Cash in Bank	10,000	8,000
Provision for taxation	40,000	50,000			
	<u>6,77,000</u>	<u>8,17,000</u>		<u>6,77,000</u>	<u>8,17,000</u>

Additional Information:

- (i) Depreciation of Rs. 10,000 and Rs. 20,000 have been charged on Plant and Land and Buildings in 2004.
- (ii) An interim dividend of Rs. 20,000 has been paid in 2004.
- (iii) Rs. 35,000 Income tax was paid during 2004.

Or

- (b) Discuss in detail about the standard terms and approaches of port disbursement account. Explain its significance.

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80722

M.B.A. DEGREE EXAMINATION, APRIL 2022.

Second Semester

Logistics and Shipping

MARKETING MANAGEMENT

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. Define Marketing Environment.
2. Explain PESTILE Analysis.
3. Short notes on Consumer Behavior.
4. Explain Consumer Discussion making Process.
5. Explain the term Market Segmentation.
6. What are the bases for segmenting consumer market?
7. Describe the Sequential stages of Product development and explain the process of Product life cycle.
8. Define Product Branding.
9. What is Managing Services? Explain its functions.
10. Discuss Advertising and sales promotions.

Part B

(5 × 5 = 25)

Answer **all** questions.

11. (a) What are the branding strategies which used in Brand decision making process?

Or

- (b) Explain the term "Managing the Sales Force".

12. (a) Describe the classification of Retailers, Explain its Functionalities briefly.

Or

- (b) Define Marketing Control and Marketing control Process.

13. (a) Discuss about product marketing and brand profile in FMCG.

Or

- (b) What are the components of a modern marketing information system?

14. (a) What are the four most helpful improvements that made in MIS?

Or

- (b) What are the best metrics for measuring marketing productivity?

15. (a) What is the Best Type of Marketing Research?

Or

- (b) What are the pros and cons of database marketing?

Part C

(3 × 10 = 30)

Answer **all** questions.

16. (a) What social factors might influence the purchase decision?

Or

- (b) Explain Buying Decision Process. Brief the Five-Stage Model with flowchart.

17. (a) What is the business market, and how does it differ from the consumer market?

Or

- (b) What are the different levels of market segmentation? What are the requirements for effective segmentation?

18. (a) What are the important brand architecture decisions in developing a branding strategy?

Or

- (b) What are the key issues with e-commerce and m-commerce?
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C-6651

Sub. Code

80723

M.B.A. DEGREE EXAMINATION, APRIL 2022.

Second Semester

Logistics and Shipping

HUMAN RESOURCE MANAGEMENT

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. Explain the Functions of Human Resource Management.
2. What are the concepts of Human Resource Management?
3. List the Concepts of IHRM approaches.
4. Explain the process of Job-Analysis Method.
5. Define Promotion in career development.
6. Explain Behaviorally Anchored Rating Scale.
7. Describe Employee Training and Development Steps.
8. Define Job Evaluation Process.
9. Explain occupational Safety and Health Problems.
10. List the types of Disciplinary Actions.

Part B

(5 × 5 = 25)

Answer **all** questions

11. (a) Describe the Features and Importance of IHRM.

Or

- (b) Briefly Explain the Management Qualities and HR Manager Role.

12. (a) What are the Objectives of HR planning Job analysis and Design?

Or

- (b) Describe the Recruitment and selection - Recruitment procedures.

13. (a) Define the Basic principles of Effective career Development and performance appraisal Methods.

Or

- (b) Explain promotion, Transfer, Job Rotation and Career planning.

14. (a) Explain the Importance of Learning, Training and Job Evaluation Methods.

Or

- (b) Define Career Development program and compensation management Process.

15. (a) Explain the Causes of occupational Health Safety Problems in the Work place.

Or

- (b) What are the types of Discipline procedure and types of Disciplinary Actions dismissal?

Part C

(3 × 10 = 30)

Answer **all** questions.

16. (a) Explain briefly about the Basic functions, principles, concepts and challenges in HRM and IHRM.

Or

- (b) What are the objectives of HR planning at different process in job analysis?
17. (a) Describe the need of performance appraisal; explain the objectives, methods and uses of Performance appraisal.

Or

- (b) Explain the Methods and importance of Training and Development.
18. (a) What are different types of Evaluation techniques, incentive plans and Employee Benefits?

Or

- (b) Explain the Redressal procedure, Discipline actions types, principles and Grievances of Work place.
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80724

M.B.A. DEGREE EXAMINATION, APRIL 2022.

Second Semester

Logistics And Shipping

CUSTOMS PROCEDURES

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. What is meant by Notified Goods?
2. Write a note on Customs Port.
3. Explain interest on Delayed Funds.
4. What are powers of Authority?
5. What is mean by customs formalities?
6. Write a note on Customs Act.
7. What is Aircraft?
8. What is Export Report?
9. What is Duty drawback?
10. What is Clearance of Vessels?

Part B

(5 × 5 = 25)

Answer **all** questions.

11. (a) Explain the Entrustments of functions of board.
Or
(b) Describe the Appointment of customs port.
12. (a) Explain the Detection of illegal Import of Goods.
Or
(b) Explain the Power to Exempt.
13. (a) Describe the interest on delayed funds.
Or
(b) Explain the provisions Attachment to Protect Revenue.
14. (a) Explain the Delivery of Export Report.
Or
(b) Discuss the Conveyance to leave without written order.
15. (a) Explain the Cancellation and return of Warehousing bond.
Or
(b) Explain the Licensing of Private Warehouses.

Part C

(3 × 10 = 30)

Answer **all** questions.

16. (a) Explain the Appointment of Customs port, Air port and Warehousing Stations.
Or
(b) Explain the Precautions to be taken by the person acquiring notified goods.

17. (a) Explain the Detection of illegal Import of Goods.

Or

(b) Explain the powers of Central Government to Notify Goods.

18. (a) Explain the Applications and Authority for Advance ruling.

Or

(b) Explain in detail about Levy of an Exemption from customs duties.

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80725

M.B.A. DEGREE EXAMINATION, APRIL 2022.

Second Semester

Logistics And Shipping

SHIPPING BUSINESS

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. Write short note on Sole Traders.
2. Define merchant.
3. What do you mean by Scrapping?
4. What do you understand by Agent?
5. What is Ethics?
6. Write is short notes on Grains
7. What are ocean currents?
8. What do you mean by Letter of Credits?
9. What is Syntax?
10. Write short note on Memoranda.

Part B

(5 × 5 = 25)

Answer **all** questions.

11. (a) Briefly explain the Horizontals and Vertical Integration.

Or

- (b) Briefly explain the functions of Ship Managers.

12. (a) Enumerate the inward Cargo.

Or

- (b) Enumerate the Business Ethics.

13. (a) Explain the Political Reconstruction in Shipping Business.

Or

- (b) Explain the Basic Contract- in detail

14. (a) Describe the conditions of Insurance Policies.

Or

- (b) Briefly explain the types Policies in Cargo

15. (a) Explain the classification of Societies.

Or

- (b) Enumerate the Lloyds Agents.

Part C

(3 × 10 = 30)

Answer **all** questions.

16. (a) Explain the Duties of Agents in detail.

Or

- (b) Explain the Tanker charter parties in detail.

17. (a) Describe the International Contract of Sale.

Or

(b) Describe the Detecting and Avoiding the Fraud in Shipping Business.

18. (a) Enumerate the Basic Principles of Business Communication

Or

(b) Explains the Foreign Exchange Fluctuations in detail.

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80726

M.B.A. DEGREE EXAMINATION, APRIL 2022.

Second Semester

Logistics and Shipping

OPERATIONS MANAGEMENT

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. Distinguish between goods and services.
2. Define costing.
3. Define performance rating.
4. What are the approaches of job design?
5. What is planning tools?
6. Write down any two issues in product design?
7. What are the benefits of good scheduling?
8. Define time series.
9. What is the role of single machine?
10. What is the concept of production flow control?

Part B

(5 × 5 = 25)

Answer **all** questions.

11. (a) Discuss in detail about the challenges and current priorities in operation management.

Or

- (b) Explain about the operation strategy and strategic fit with examples.

12. (a) What is meant by facility location? Explain the different factors to be kept in mind while analyzing the selection of a particular site.

Or

- (b) What is the need for new product development? Explain its various techniques.

13. (a) Explain the need and types of demand forecasting with suitable examples.

Or

- (b) Explain the facility layout and its types.

14. (a) Explain in detail about the technique of aggregate planning.

Or

- (b) Describe about measuring productivity and techniques to improve productivity.

15. (a) Discuss about the personnel scheduling in services.

Or

- (b) Explain about the scheduling techniques in project management.

Part C

(3 × 10 = 30)

Answer **all** questions.

16. (a) Explain in detail about the various elements of operation strategy.

Or

- (b) Briefly discuss the historical development of operations management.

17. (a) Describe the steps involved in process planning.

Or

- (b) Explain the different techniques of work study.

18. (a) Write an essay about the production planning and prepare the production planning for automobile manufacturing industry.

Or

- (b) Compare and contrast the activities within operations management across three different sectors of your choice.

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80727

M.B.A. DEGREE EXAMINATION, APRIL 2022.

Second Semester

Logistics And Shipping

WAREHOUSING AND INVENTORY MANAGEMENT

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. What do you mean by warehousing?
2. Define warehouse management.
3. What is meant by inventory management?
4. Define WIP inventory.
5. Give a short note on inventory management system.
6. What are the needs to hold inventories?
7. What is ABC Inventory analysis?
8. Write a short note on managing inventory by using ABC.
9. Define material handling system.
10. Write a short note on RFID technology.

Part B

(5 × 5 = 25)

Answer **all** questions.

11. (a) What are the various types of warehouses?
Or
(b) Discuss the different facilities available in warehousing.
12. (a) Write a short note on supply chain inventory management.
Or
(b) Write a short note about the information regarding cost of inventory.
13. (a) What are the necessities of WMS? Explain.
Or
(b) Explain distribution of resource planning in WMS.
14. (a) Explain multi-echelon inventory system.
Or
(b) What are the various approaches in ABC inventory control?
15. (a) What are the types of material handling system?
Or
(b) What is automated stores and explain its benefits?

Part C

(3 × 10 = 30)

Answer **all** questions.

16. (a) Give a detailed note on needs and issues of warehousing.
Or
(b) What are the roles of inventory management and its functions?

17. (a) Differentiate WIP inventory, finished goods, MRO inventories.

Or

(b) Differentiate independent demand system and dependent demand system in WMS.

18. (a) Give detailed notes on echelon inventory system.

Or

(b) What are the performance measures and principles of material handling system?

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80741

M.B.A. DEGREE EXAMINATION, APRIL 2022

Fourth Semester

Logistics and Shipping

MULTIMODAL TRANSPORTATION MANAGEMENT

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. Define Unitisation.
2. Define LCL.
3. What is In-house logistics management?
4. Mention some tariffs and freight rates in India.
5. What are the types of an inventory?
6. Mention fleet size standardization procedures.
7. What are sale contracts?
8. Define customs conventions.
9. What is meant by the term 'ISPS' code?
10. Differentiate multi-modal and inter-modal transportation.

Part B

(5 × 5 = 25)

Answer **all** questions.

11. (a) What is meant by in-house logistics management? How it is useful in multimodal transportation network.

Or

- (b) With suitable illustrations, explain in detail about operators of multi-modal transport and logistics.
12. (a) With suitable illustration, how integrated supply chain and inventory management are used in multi-modal transportation network.

Or

- (b) Describe the importance of computer applications in multimodal transportation.
13. (a) Describe the functions of JIT in integrating supply chain inventory management.

Or

- (b) With suitable illustrations, how to achieve the demand for containers while dealing with multi-modal transportation?
14. (a) With suitable illustrations, describe the usage of Incoterms.

Or

- (b) Describe the importance of bill of lading clauses in multi-modal transportation.
15. (a) List and explain in detail about the customs duties and free trade areas.

Or

- (b) Describe the anti-terrorist and illegal immigrant legislation compliance of ISPS code.

Part C

(3 × 10 = 30)

Answer **all** questions.

16. (a) What is meant by dry ports? Mention how it is useful in multimodal transportation network.

Or

- (b) Describe the functions of different operators of multi-modal transport and logistics services.
17. (a) Describe the importance of corporate structures in multi-modal transportation.

Or

- (b) Describe the importance of containerisation in multi-modal transportation management.
18. (a) Describe the statutory regulations and restrictions in movement of goods in India.

Or

- (b) How the liability and insurance documents are helpful in movement of goods in multi-modal transportations?
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Sub. Code

80742

M.B.A. DEGREE EXAMINATION, APRIL 2022

Fourth Semester

Logistics and Shipping

STEVEDORING AND PORT OPERATIONS

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. What are the basic concepts of cargo work?
2. What is stuelcken derricks?
3. Define angle of repose.
4. How to avoid accidents when holding hazards materials?
5. What are the types of segregation?
6. List few physical characteristics of containers.
7. List few common cargoes hazards materials.
8. What do you understand by cargoes dock labourers act, 1934?
9. Define LCL.
10. Define freight forwarding.

Part B

(5 × 5 = 25)

Answer **all** questions.

11. (a) Discuss cargo documents used in port operations.

Or

- (b) Explain the precautionary measures in the process of loading / unloading cargo related works.

12. (a) With suitable illustrations, explain the usage of IMDG code.

Or

- (b) Explain general and safety precautions while handling bulk cargoes with suitable examples.

13. (a) What is unitization? How it is importance in port operations.

Or

- (b) What is refrigerated cargo? Why refrigerated cargoes are important in port operations?

14. (a) What is meant by principle of stowing cargo? How it is useful in port operations?

Or

- (b) Discuss the roles and powers of inspectors while dealing cargoes in port.

15. (a) What is containerization? How containerization is helpful in carrying cargoes in port operations?

Or

- (b) Explain the different procedures for pre stuffing and de stuffing formalities.

Part C

(3 × 10 = 30)

Answer **all** questions.

16. (a) Discuss the importance of regulating goods transportation by sea with the COVID-19 precautionary measures.

Or

- (b) With suitable illustrations, explain the importance of safe practices for solid bulk Cargoes.
17. (a) Explain in detail about the importance of RO-RO ships with suitable illustrations.

Or

- (b) Explain in detail about the usage and importance of containerization.
18. (a) Explain the challenges faced by stevedoring in containerization process.

Or

- (b) Explain some common cargoes hazards and their precautionary measures.

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80743

M.B.A. DEGREE EXAMINATION, APRIL 2022

Fourth Semester

Logistics and Shipping

SHIPPING LAW

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. What do you mean by registration of vessels?
2. What is Rem procedure?
3. Define collision.
4. What is a maritime lien?
5. Mention a few limitation of liability.
6. Name few types of claims.(any two)
7. What is dispute resolution?
8. What are llyods standard forms?
9. Define Charter.
10. Define bills of Lading.

Part B

(5 × 5 = 25)

Answer **all** questions.

11. (a) Explain the remedies available for admiralty jurisdiction.

Or

- (b) How would you describe the aims and objects of International transport workers federation?

12. (a) Write the importance of enforcement of a lien.

Or

- (b) Write the limitation of the liability.

13. (a) Write the general limits of oil pollution.

Or

- (b) Write a note on CLC.

14. (a) How would you solve the dispute between two parties?

Or

- (b) Write a note on dispute resolution.

15. (a) Write the importance of bare boat charter.

Or

- (b) Briefly explain the liability and limits compulsory insurance.

Part C

(3 × 10 = 30)

Answer **all** questions.

16. (a) Discuss the role and usefulness of Admiralty Jurisdiction.

Or

- (b) Explain the role of general possessory liens.

17. (a) Write the role of ship owner's liability under CLC.

Or

- (b) Write a note on insurer's limitation and liability.

18. (a) Discuss the charter parties and bills of lading.

Or

- (b) What do you mean by notice of readiness and discuss its importance in detail?

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80744

M.B.A. DEGREE EXAMINATION, APRIL 2022

Fourth Semester

Logistics and Shipping

MARINE INSURANCE AND RISK MANAGEMENT

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. Mention the functions of credit system in marine insurance-.
2. Write a note on protection and indemnity club.
3. What do you mean by inherent vice loss.
4. Mention some of the statutory exclusions in marine insurance.
5. How is the contributory value calculated?
6. What is average disbursement?
7. Define general average.
8. What is transit clause?
9. State the risk covered by Institute Cargo Clause (B).
10. Define Cargo.

Part B

(5 × 5 = 25)

Answer **all** questions.

11. (a) Explain the role of salvage association in marine insurance.

Or

- (b) Explain the essential characteristics of contract of sale.

12. (a) Distinguish between time and voyage insurance.

Or

- (b) Enumerate the various forms of marine insurance policy.

13. (a) What do you mean by subrogation? Discuss the purpose of letter of subrogation.

Or

- (b) Explain the measure of indemnity in the case of sue and labour charges and salvage charges.

14. (a) Discuss the rules of practice of average disbursements.

Or

- (b) Write a note on (i) Open cover (ii) Certificate of insurance

15. (a) Explain the risk covered under institute cargo clause (B) and (C) and state the general exclusions as applicable to ICC (B) and (C).

Or

- (b) Define the following (i) General average clause (ii) Time clauses.

Part C

(3 × 10 = 30)

Answer **all** questions.

16. (a) What is insurable interest? Explain the features of cargo interests and hull interests in detail.

Or

- (b) Explain the important principles involved in marine insurance.
17. (a) Describe the measure of indemnity for the partial loss of ship, cargo and freight.

Or

- (b) Explain the features of floating policy and open cover.
18. (a) Describe the principle involved in the change of voyage clause and transit clause.

Or

- (b) Explain the essential principal Insuring Conditions involved in Cargo clauses.
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Sub. Code

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M.B.A. DEGREE EXAMINATION, APRIL 2022

Fourth Semester

Logistics and Shipping

LEGAL ASPECTS IN SHIPPING BUSINESS

(2019 onwards)

Duration : 3 Hours

Maximum : 75 Marks

Part A

(10 × 2 = 20)

Answer **all** questions.

1. List out the basic principles of English laws.
2. Define promissory extoppel.
3. What is meant by duty of care?
4. Define shipbrokers.
5. Mention some Laws related to carriage of goods by sea.
6. Define non vessel operating carriers.
7. Define freight.
8. What is meant by bill of lading?
9. What is Hamburg rule?
10. What is meant by carriage of goods by sea acts?

Part B

(5 × 5 = 25)

Answer **all** questions.

11. (a) Discuss the formation of contract with suitable examples.

Or

- (b) Explain the concept of privity of contract.

12. (a) Explain in detail about the basic principles of tort.

Or

- (b) Explain the main principles of law relating to agency.

13. (a) Discuss the importance and usage of private and common carriers.

Or

- (b) What is charterparties? Mention its application in shipping business.

14. (a) What is bill of lading? How bill of lading is useful in shipping business?

Or

- (b) What is Mate's receipt? Mention its importance and usage.

15. (a) What is Hague Rule? How it is important in carriage of goods by sea?

Or

- (b) With suitable illustrations, explain the concept of assignment of contract of carriage by Sea.

Part C

(3 × 10 = 30)

Answer **all** questions.

16. (a) Explain the remedies for breach of contract with suitable examples.

Or

- (b) Explain the importance and role of shipbrokers and their commissions with suitable illustrations.

17. (a) Explain maritime conventions act 1911 with suitable illustrations.

Or

- (b) Identity the demand factors that influence a lay-up decision and comment on the cost incurred when a vessel is laid up.

18. (a) What is Hamburg rule? How it is important in carriage of goods by sea with suitable illustrations?

Or

- (b) Explain in detail about port and berth charterparties with suitable illustrations.
