

R6822

Sub. Code

622201

M.B.A. DEGREE EXAMINATION, APRIL – 2022

Second Semester

Corporate Secretaryship

BUSINESS RESEARCH METHODOLOGY

(CBCS – 2019 onwards)

Time : 3 Hours

Maximum : 75 Marks

Part A

(5 × 3 = 15)

Answer **all** questions.

1. Write a short note on the types of research design.
2. What is the difference between sampling error and non-sampling error?
3. What is pilot study in quantitative research?
4. Give a short note on Chi-square test.
5. How to write references for a research paper?

Part B

(5 × 10 = 50)

Answer **all** questions, choosing either (a) or (b).

6. (a) Distinguish between Quantitative Research and Qualitative Research.

Or

- (b) How do you identify a research gap? Explain.

7. (a) Discuss the factors affecting the size of the sample.

Or

(b) Distinguish between probability and Non-probability sampling methods.

8. (a) Bring out the advantages of interview method of data collection.

Or

(b) Give a detailed account on various scale construction techniques in research.

9. (a) What are parametric and Non-parametric tests? Explain with examples.

Or

(b) Explain in detail on the importance of editing, coding, classification, tabulation and presentation of data in research study.

10. (a) Explain the contents and layout of research report.

Or

(b) Elucidate the principles of good report writing.

Part C (1 × 10 = 10)

(Compulsory)

11. Elaborated discuss on the various steps in Research Process.

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M.B.A. DEGREE EXAMINATION, APRIL – 2022

Second Semester

Corporate Secretaryship

BUSINESS LAW

(CBCS – 2019 onwards)

Time : 3 Hours

Maximum : 75 Marks

Part A

(5 × 3 = 15)

Answer **all** questions.

1. Write a short note on 'Consideration'.
2. State the rights and duties of 'Pawner' and 'Pawnee'.
3. Describe on Transfer of ownership by a non-owner.
4. Write a short note on the carriage by Air Act., 1972.
5. Write the role of committee of creditors.

Part B

(5 × 10 = 50)

Answer **all** the questions choosing either (a) or (b).

6. (a) State and explain the essentials of a valid contract under the Indian Contract Act, 1872.

Or

- (b) "A Quasi contract is not a contract in the strict sense of the term". Explain this statement.

7. (a) Distinguish between contract of indemnity and contract of guarantee.

Or

- (b) What are the different kinds of agents? Explain the duties and liabilities of various agents.

8. (a) Explain the differences between 'Sale' and 'Agreement to Sell'.

Or

- (b) Explain the procedure for redressal of consumer grievances under the Consumer protection Act., 1986.

9. (a) Explain the duties and rights of common carriers under the Carriers Act, 1865.

Or

- (b) Explain the provisions of the Carriage by Road Act., 2007.

10. (a) Discuss the salient features of insolvency and bankruptcy code 2016.

Or

- (b) Discuss the grounds for voluntary winding up of a company.

Part C

(1 × 10 = 10)

Compulsory.

Case study

11. Akhilesh entered into an agreement with Shekhar to deliver him (Shekhar) 5,000 bags to be manufactured in his factory. The bags could not be manufactured because of strike by the workers and Akhilesh failed to supply the said bags to Shekhar.

Question :

Decide whether Akhilesh can be exempted from liability under the provisions of the Indian Contract Act, 1872.

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M.B.A. DEGREE EXAMINATION, APRIL – 2022

Second Semester

Corporate Secretaryship

SECURITIES LAWS AND CAPITAL MARKETS

(CBCS – 2019 onwards)

Time : 3 Hours

Maximum : 75 Marks

Part A

(5 × 3 = 15)

Answer **all** questions.

1. Brief about meaning and significance of capital market.
2. What are the capital market instruments?
3. What is the role of intermediaries in primary market?
4. State the functions of secondary market.
5. What is mutual fund and state the risk associated with mutual fund?

Part B

(5 × 10 = 50)

Answer **all** questions choosing either (a) or (b).

6. (a) Differentiate between capital market and money market.

Or

- (b) Explain the objectives and powers of SEBI.

7. (a) What are the various types of credit rating agencies in India? Explain its functions.

Or

- (b) What are the various forms of risk involved in financial instrument? Explain.

8. (a) Explain the functions of primary market.

Or

- (b) Discuss the role of underwriters in the security markets.

9. (a) How does SEBI regulate the secondary market? Explain.

Or

- (b) Explain the role and importance of brokers in stock market.

10. (a) Explain the mechanism to assess the performance evaluation of mutual fund.

Or

- (b) Examine the RBI regulations framed towards the mutual fund.

Part C

(1 × 10 = 10)

(Compulsory)

11. Enumerate the various agencies and institutions involved in capital market.

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Sub. Code

622204

M.B.A. DEGREE EXAMINATION, APRIL – 2022

Second Semester

Corporate Secretaryship

COMPANY LAW AND PRACTICE – II

(CBCS – 2019 onwards)

Time : 3 Hours

Maximum : 75 Marks

Part A

(5 × 3 = 15)

Answer **all** questions.

1. What are the contents of Register of investments and loans?
2. How management audit is different from cost audit?
3. Write a brief note on 'Principle of Majority Rule'.
4. Define Investigation. Who can apply for Investigation?
5. What are called defunct companies?

Part B

(5 × 10 = 50)

Answer **all** questions, choosing either (a) or (b).

6. (a) What are the special features of LLPs? Explain how different they are from partnership firms.

Or

- (b) Discuss about the formation of producer companies.

7. (a) What are the rights, duties and liabilities of auditors? Explain.

Or

(b) Describe the procedure for payment of final dividend.

8. (a) Explain the 'Rule of majority'. What are its exceptions?

Or

(b) Describe the procedure for prevention of oppression and mismanagement.

9. (a) Explain about the investigation of ownership of a company by the central government.

Or

(b) Describe the powers of the inspectors.

10. (a) Explain the methods of voluntary winding up.

Or

(b) What is the role of a liquidator in compulsory winding up? Explain.

Part C (1 × 10 = 10)

Compulsory

11. Discuss the various statutory and non-statutory books to be maintained by companies as per the Companies Act.

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Sub. Code

622205

M.B.A. DEGREE EXAMINATION, APRIL – 2022

Second Semester

Corporate Secretaryship

FINANCIAL MANAGEMENT

(CBCS – 2019 onwards)

Time : 3 Hours

Maximum : 75 Marks

Part A

(5 × 3 = 15)

Answer **all** questions.

1. Differentiate risk from uncertainty.
2. ABC Ltd. is expected to pay a dividend at Rs. 40 per share. Dividends are expected to grow perpetually at 10%. You are required to calculate the market value of the share if capitalisation rate is 15%.
3. A firm has sales of Rs. 10,00,000 variable cost Rs. 7,00,000 and fixed cost Rs. 2,00,000 and debt of Rs. 5,00,000 at 10% rate of interest.

What are the operating and financial leverages?

4. Write a short note on “Capital Rationing”.

5. The apex Company which earns Rs. 5 per share is capitalized at 10% and has return of 12%. Using Walter Model determine :
- (a) the optimum pay-out; and
 - (b) the price of share at this pay-out

Part B (5 × 10 = 50)

Answer **all** questions, choosing either (a) or (b).

6. (a) What is finance function? What are its objectives?

Or

- (b) Describe the aims of finance function.

7. (a) A company is currently paying a dividend of Rs. 2 per share. The dividend is expected to grow a 15% for three years, then at 15% for the next three years, after which it is expected to grow at 5% forever.

What is the present value of the share if the capitalization rate is 10% ?

Year	1	2	3	4	5	6
PV factor at 10%	0.909	0.826	0.751	0.683	0.621	0.565

Or

- (b) Calculate working capital from the following particulars

(i) Annual Expenses:	Rs.
Wages	52,000
Stores and Material	9,600
Office Salaries	12,480
Rent	2,000
Other Expenses	9,600

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(ii)	Average amount of stock to be maintained:	
	Stock of finished goods	1,000
	Stock of material and stores	1,600
	Expenses paid in advance:	
	Quarterly advance	1600 p.a
(iii)	Annual Sales	
	Home Market	62400
	Foreign Market	15600
(iv)	Lag in payment of expenses :	
	Wages	$1\frac{1}{2}$ Weeks
	Stores and material	$1\frac{1}{2}$ months
	Office salaries	$1\frac{1}{2}$ months
	Rent	6 months
	Other Expenses	$1\frac{1}{2}$ months
(v)	Credit allowed to customers	
	Home Market	6 weeks
	Foreign Market	$1\frac{1}{2}$ weeks.

8. (a) Your company's share is quoted in the market at Rs. 20 currently. The company pays a dividend of Re.1 per share and the investor's market expects a growth rate of 5 percent per year.

- (i) Compute the company's equity cost of capital;

- (ii) If the anticipated growth rate is 6% pa., calculate the indicated market price per share;
- (iii) If the company's cost of capital is 8% and the anticipated growth rate is 5% pa., calculate the indicated market price if the dividend of Re.1 per share is to be maintained.

Or

- (b) A firm has sales of Rs. 20,00,000. variable cost of Rs. 14,00,000 fixed costs of Rs. 4,00,000 and debentures of Rs. 10,00,000 in its capital structure obtained @ 10 percent. What are its financial leverage, operating leverage and combined leverage?
9. (a) Evaluate pay-back period method of capital budgeting.

Or

- (b) A limited company is considering the purchase of a new machine which will carry out some operations performed by labour. X and Y are alternative models. From the following information, you are required to prepare a profitability statement and work out the pay back period for each model.

	Model X	Model Y
	Rs.	Rs.
Estimated Life	5 Years	6 Years
Cost of machine	1,50,000	2,50,000
Cost of Indirect materials	6,000	8,000
Estimated savings in scrap	10,000	15,000
Additional cost of maintenance	19,000	27,000
Estimated savings in direct wages:		
Employees not required	150	200
Wages per employee	600	600

Taxation to be regarded 50% of profit before charging depreciation. Which model would you recommend?

10. (a) What are the assumption and criticism of Gordon's model?

Or

- (b) The earnings per share of a company are Rs. 10 and the rate of capitalization applicable to it is 10%. The company has before it the options of adopting a payout of 20% or 40% or 80%. Using Walter's formula, compute the market value of the company's share if the productivity of retained earnings is (i) 20% (ii) 10% (iii) 8%.

Part C

(1 × 10 = 10)

Compulsory.

11. The following two projects A and B require an investment of Rs. 2,00,000 each. The income returns after taxes for these projects are as follows

Years	1	2	3	4	5	6
Project A	80000	80000	40000	20000	-	-
Project B	20000	40000	40000	40000	60000	60000

Using the following criteria, determine which of the projects is preferable:

- (a) 8 years pay-back,
- (b) Average Rate of Return,
- (c) Present Value approach if the company's cost of capital is (i) 10% and (ii) 6%.

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Sub. Code

622702

M.B.A. DEGREE EXAMINATION, APRIL – 2022

Second Semester

Corporate Secretaryship

BANKING AND INSURANCE : LAW AND PRACTICE

(CBCS – 2019 onwards)

Time : 3 Hours

Maximum : 75 Marks

Part A

(5 × 3 = 15)

Answer **all** questions.

1. What is a debit card?
2. What do you mean by Negotiable instrument?
3. What are unsecured advance?
4. Write a brief note on assignment nomination.
5. What is 'Life Insurance'?

Part B

(5 × 10 = 50)

Answer **all** questions, choosing either (a) or (b).

6. (a) Explain the functions of Commercial Banks.

Or

- (b) 'Central Bank acts as the custodian of foreign exchange reserves of the country' - Discuss.

7. (a) Explain the various types of crossing with illustrations.

Or

- (b) Explain the various duties and responsibilities of paying banker.

8. (a) Discuss about the different types of borrowers.

Or

- (b) Explain the steps involved in term lending.

9. (a) What are the functions and powers of IRDA?

Or

- (b) Explain the recent developments in Insurance sector.

10. (a) What is marine insurance? Explain some of the popular marine insurance policies.

Or

- (b) Elucidate the accident and motor insurance.

Part C

(1 × 10 = 10)

Compulsory.

11. Discuss the changing role of Central Banks in developing economics.

R6828

Sub. Code

622401

M.B.A. DEGREE EXAMINATION, APRIL – 2022

Fourth Semester

Corporate Secretaryship

DRAFTING AND CONVEYANCING

(CBCS – 2019 onwards)

Time : Three Hours

Maximum : 75 Marks

Part A

(5 × 3 = 15)

Answer **all** questions.

All questions carry equal marks.

1. What is habendum?
2. What are outsourcing agreements?
3. Explain the mortgage of title deeds.
4. Explain about the letter of authority.
5. Write a note review and revision petition.

Part B

(5 × 10 = 50)

Answer **all** questions, choosing (a) or (b).

All questions carry equal marks.

6. (a) Explain the contents of agreements to sell/purchase.

Or

- (b) What are the contents of service contract agreements?

7. (a) Explain the general principles of conveyancing.

Or

(b) Explain aids to clarity and accuracy.

8. (a) Explain the different kinds of mortgage deeds.

Or

(b) Explain the components of a deed.

9. (a) Explain the deed of exchange and gifts.

Or

(b) Explain assignment of Trademarks. Give a specimen of deed of assignment of trademarks.

10. (a) Explain the need for legal opinion. What are the three processes involved in legal opinion drafting.

Or

(b) Explain the requirements of writing of petitions.

Part C

(1 × 10 = 10)

(Compulsory)

11. Ram Singh is a permanent employee of XYZ Corporation. He has been granted by the directors the authority to enter into an agency contract with Jupiter enterprises for sale of XYZ corporation's fitness products. Draft an agency contract with relevant contents. What precautions should Ram Singh take in drafting such a contract?

R6829

Sub. Code

622402

M.B.A. DEGREE EXAMINATION, APRIL – 2022

Fourth Semester

Corporate Secretaryship

CORPORATE RESTRUCTURING

(CBCS – 2019 onwards)

Time : 3 Hours

Maximum : 75 Marks

Part A

(5 × 3 = 15)

Answer **all** questions.

1. What is slump sale?
2. What are the benefits of acquisition?
3. Explain the consequences of amalgamation.
4. State the points to be taken care of, in the case of post merger.
5. Who are the persons eligible for filing petition before NCLT?

Part B

(5 × 10 = 50)

Answer **all** questions, choosing either (a) or (b).

6. (a) Explain the objectives of corporate restructuring.

Or

- (b) Briefly explain the types of restructuring.

7. (a) Explain the process of takeover.

Or

(b) Describe the regulations in respect of cross Border takeover.

8. (a) Explain the essential strategies of acquisition.

Or

(b) How minority interest is protected in the case of merger?

9. (a) Elaborate the phases in merger process.

Or

(b) Describe the common aspects, examined in due diligence by the acquirer.

10. (a) Explain the contents of the explanatory statement to be attached to notice relating to amalgamation.

Or

(b) Explain the principles and techniques of reporting.

Part C

(1 × 10 = 10)

Compulsory.

11. Discuss the various types of financial instruments for funding of merger.

R6830

Sub. Code

622403

M.B.A. DEGREE EXAMINATION, APRIL – 2022

Fourth Semester

Corporate Secretaryship

SECRETARIAL AUDIT AND DUE DILIGENCE

(CBCS – 2019 onwards)

Time : 3 Hours

Maximum : 75 Marks

Part A

(5 × 3 = 15)

Answer **all** questions.

1. State the need for secretarial audit.
2. What is commercial diligence?
3. Bring out the importance of search and status report.
4. What is securities audit?
5. State the nature of fraud.

Part B

(5 × 10 = 50)

Answer **all** questions, choosing either (a) or (b).

6. (a) Discuss about the checklist for secretarial audit.

Or

- (b) Explain in detail the scope and benefits of secretarial audit.

7. (a) Discuss in detail about the peer review monitoring of certification and audit work by quality review board.

Or

- (b) Enumerate on the due diligence for merger, amalgamation and take over.

8. (a) Write notes on verification of documents relating to charges.

Or

- (b) Explain in detail the steps involved in preparation of search and status reports.

9. (a) Bring out the role of securities audit in ensuring proper compliance of provisions relating to issue and transfer of securities.

Or

- (b) Discuss the need and scope of securities audit.

10. (a) Discuss the professional responsibilities and penalties with regard to reporting of fraud.

Or

- (b) State the differences between fraud, non-compliance, speculation and suspicion.

Part C (1 × 10 = 10)

(Compulsory)

11. Discuss in detail the requirements of financial institutions and corporate lenders.

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622404

M.B.A. DEGREE EXAMINATION, APRIL – 2022

Fourth Semester

Corporate Secretaryship

GST AND CUSTOMS LAW

(CBCS – 2019 onwards)

Time : Three Hours

Maximum : 75 Marks

Part A

(5 × 3 = 15)

Answer **all** questions.

1. What is GST? What are merits of GST over VAT?
2. Who are the persons liable to take a Registration under the GST Law?
3. Write short notes on Casual Taxable Person.
4. What is inter-state supply?
5. Define the term:
 - (a) Jetsam
 - (b) Flotsam

Part B

(5 × 10 = 50)

Answer **all** questions, choosing either (a) or (b).

6. (a) List out the necessary elements that constitute supply under CGST/SGST Act?

Or

- (b) What are the reforms of Indirect Taxation?

7. (a) What is Composition Scheme and what are the threshold limits for availing Composition Scheme?

Or

- (b) Explain the provisions relating to the amendment in Registration Certificate and cancellation thereof.

8. (a) What is the difference between Annual Return and Final Return in GST regime?

Or

- (b) List out the situations where advance ruling cannot be applied.

9. (a) How to determine place of supply in case of imports and exports?

Or

- (b) Explain the rules to determine place of supply in case of transportation of goods?

10. (a) What is Custom duty? Explain the different types of custom duties.

Or

- (b) Describe the various types of assessments under the Customs Act and the circumstances which necessitate them?

Part C (1 × 10 = 10)

(Compulsory)

11. Explain the provisions with respect to levy and collection of GST in case of services provided through E-Commerce Operators.